



MONTGOMERY-BUCKS DENTAL SOCIETY

2ND DISTRICT - Pennsylvania Dental Association

Bulletin

Volume 68

Number 2

October 2020

Distinguished Speaker Series

Monday, Oct. 26, 2020

Note: This event is scheduled for Normandy Farms most likely utilizing their outdoor dining tent to allow social distancing.



Dr. Alan Atlas

Presents
Focusing on the Details

Clinical Guidelines for Successful CAD-CAM Restorations

The rise of CAD-CAM technologies is transforming dentistry dramatically. The scientific evidence states the ability to deliver long-term successful CAD-CAM restorations is dependent upon many factors not experienced with the traditional fabrication methods. Evidenced based clinical techniques visualized with dental microscope HD video will demonstrate how to achieve the precision accuracy required for scanning and milling success.

Learning Objectives:

1. Describe scientific evidence about key factors influencing the marginal fit of CAD-CAM ceramic restorations
2. Describe why precision crown preparation can improve success with scanning and milling technologies as well as conventional impressions
3. Demonstrate step by step preparation techniques with Dental Microscope HD video using specific procedure-based diamonds to accomplish precision finish lines for ceramic crowns, veneers, inlays and onlays. (See page 15 for bio)



President's Message

to be featured in one of our Member Spotlights in future Bulletin editions, please reach out to us on social media and you will be put in touch with our Editor.

In this issue you will also find information on our upcoming meetings and CE events. Please keep in mind that there could be changes. We are also currently in the process of incorporating a web-based virtual option for members who would like to attend courses and meetings but want to avoid in-person contact. Be on the lookout for updates in your email inbox or on our website and social media platforms for when this option becomes available. I hope that you and your families stay safe and well!

Yours in Service,

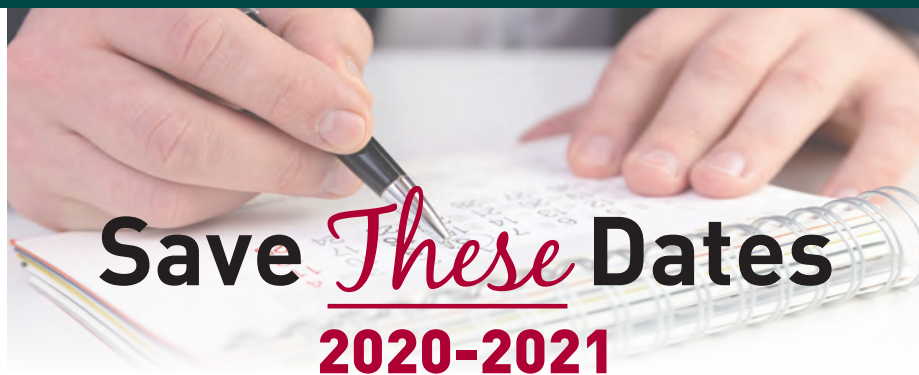
Jessie Scordamaglia, D.D.S.



Current President, Jessie Scordamaglia, presenting Hadi Ghazzouli, Immediate Past President with a plaque commemorating his year of service and a ceremonial "passing of the gavel."

**Cocktails - 6 PM Dinner - 7 PM
Meeting - 8 PM**

See page 16 for Registration form.



Executive Council Meetings:

(held at Blue Bell Country Club Clubhouse – Thursdays)
November 5, 2020

Dinner Meetings: Cocktail hour beginning at 6:00 & dinner at 7:00

Monday, October 26, 2020 - Dr. Alan Atlas

Monday, January 25, 2021

Monday, March 1, 2021

Monday, April 5, 2021

NOTE: We are investigating alternative dinner speakers and the use of the outdoor tent facility to allow for recommended social distancing! Look for our email blast update notices on www.mbds.org

Friday Full Day CE. Meetings: Friday courses run 9:00 to 3:30

All CE Events are held at Blue Bell Country Club

November 13, 2020 – Christina M. Lajoie

Current Concepts in Sleep Disordered Breathing

January 15, 2021 – Todd Snyder, DDS, FAACD

AM: *The Nuts & Bolts of Veneers*

PM: *Singularity*

April 9, 2021 – Mark Donaldson, DMD

Better Medicine, Better Dentistry: The Art & Science of Dental Therapeutics

PLEASE NOTE:

**Due to the current COVID-19 Pandemic
All Dates in this issue are tentative
and subject to change.
Please keep checking your email,
MBDS website & Social Media
for up-to-date information.**

Deadline for November 2020 Issue: October 14, 2020

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Advertising rates are available from the Business Manager, Dr. Thomas A. Howley, P.O. Box 633, Green Lane, PA 18054, 215-234-4203, mbdsdr@comcast.net



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Helping & Being Helped

Enjoying Organized Dentistry

By: Hai Qing, DMD, PhD, FACP

At the beginning of the COVID-19 Pandemic in March, Pennsylvania Governor Tom Wolf called upon the dental field to donate their PPE to front-line COVID medical staff. Dr. Hai Qing, DMD, PhD, FACP owner of a small Prosthodontics office in New Britain, PA, like many other dental offices, was instructed to close his office for what much of the profession thought would be only a few short weeks. *Thinking, as a small office, we might not need much PPE, and by the time dental offices can reopen, it should not be a problem getting PPE*, Hai donated most of his masks/respirators to the local hospitals and first responders.

But things turned out to last much longer than anticipated, with many PA dental offices ending up closed for nearly three months. Additionally, when Bucks county was designated as being in the Yellow Phase of the reopening cycle, and Hai's office planned to reopen in mid-June, it was still hard to obtain N95 masks.

Not being concerned for too long, Hai found that as an ADA member, he was offered a bag of free 3M-made KN95 masks with only the shipping fee required. After getting these masks, Hai was able to get his office reopened on a reduced schedule.



Even now, support from the ADA continues. In August, the ADA offered members access to Level 1 reusable isolation gowns to solve the shortage of disposable isolation gowns in addition to making available more 3M-made KN95 masks. The big bag of reusable gowns came with various sizes to fit almost every staff member.



Staff members shown in ADA-supplied reusable isolation gowns and 3M-made KN95 masks

While PPE costs continue to remain unprecedentedly high, with limitations from many dental supply companies on ordering quantities and many items backordered, support from organized dentistry continues. From the advocacy of ADA, HHS (US Department of Health & Human Services) opened the Provider Relief Fund to dentists, in which eligible dentists may receive a reimbursement of 2% of their annual reported patient revenue.

With all of the support from the ADA and other organizations, Hai and his staff have been able to resume patient care since June. With the following anti-COVID protocols, staff members reported that they felt safe and not too encumbered to work and provide dental care to patients. Hai's office protocols include:

1. Patient pre-appointment screenings
2. Staff self-screening and reporting every working day
3. In-office mask requirements and social distancing
4. Patient on-site screenings
5. Pre-operative oral rinse
6. Chairside extra-oral suction
7. Air filtering
8. Fogging disinfection



Hygienist Lori protected by ADA-supplied PPE provided prophylaxis with extra-oral suction unit with connects directly to HVE



Financial Planning Information

Handling Market Volatility

Conventional wisdom says that what goes up, must come down. But even if you view market volatility as a normal occurrence, it can be tough to handle when it's your money at stake. Though there is no foolproof way to handle the ups and downs of the stock market, the following common-sense tips can help.

Don't put your eggs all in one basket

Diversifying your investment portfolio is one of the keyways you can handle market volatility. Because asset classes often perform differently under different market conditions, spreading your assets across a variety of different investments such as stocks, bonds, and cash alternatives (e.g., money market funds and other short-term instruments), has the potential to help manage your overall risk. Ideally, a decline in one type of asset will be balanced out by a gain in another, though diversification can't guarantee a profit or eliminate the possibility of market loss. One way to diversify your portfolio is through asset allocation. Asset allocation involves identifying the asset classes that are appropriate for you and allocating a certain percentage of your investment dollars to each class (e.g., 70 percent to stocks, 20 percent to bonds, 10 percent to cash alternatives). A worksheet or an interactive tool can suggest a model

or sample allocation based on your investment objectives, risk tolerance level, and investment time horizon, but your strategy should be tailored to your unique circumstances.

Focus on the forest, not on the trees

As the markets go up and down, it's easy to become too focused on day-to-day returns. Instead, keep your eyes on your long-term investing goals and your overall portfolio. Although only you can decide how much investment risk you can handle, if you still have years to invest, do not overestimate the effect of short-term price fluctuations on your portfolio.

Look before you leap

When the market goes down and investment losses pile up, you may be tempted to pull out of the stock market altogether and look for least volatile investments. The small returns that typically accompany low-risk investments may seem downright attractive when more risky investments are posting negative returns. But before you leap into a different investment strategy, make sure you are doing it for the right reasons. How you choose to invest your money should be consistent with your goals and time horizon. For instance, putting a larger percentage of your investment dollars into vehicles that offer safety of principal and liquidity (the opportunity to easily

access your funds) may be the right strategy for you if your investment goals are short-term or if a long-term goal such as retirement has now become an immediate goal. But if you still have years to invest, keep in mind that although past performance is no guarantee of future results, stocks have historically outperformed stable value investments over time. If you move most, or all, of your investment dollars into conservative investments, you are not only locked in any losses you might have, but you are also sacrificed the potential for higher returns.

Look for the silver lining

A down market, like every cloud, has a silver lining. The silver lining of a down market is the opportunity you have, to buy shares of stock at lower prices. One of the ways you can do this is by using dollar cost averaging. With dollar cost averaging, you do not try to "time the " by buying shares, at the moment when the market price is lowest. In fact, you do not worry about price at all. Instead, you invest the same amount of money at regular intervals over time. When the price is higher, your investment dollars buy fewer shares of stock, but when the price is lower, the same dollar amount will buy you more shares. Although dollar cost averaging can't guarantee you a profit or protect against a loss, over time a regular fixed dollar

investment may result in an average price per share that's lower than the average market price, assuming you invest through all types of markets. A workplace savings plan, such as a 401(k) plan in which the same amount is deducted from each paycheck and invested through the plan, is one of the most well-known examples of dollar cost averaging in action. Please remember that since dollar cost averaging involves continuous investment in securities regardless of fluctuating price levels of such securities, you should consider your financial ability to make ongoing purchases.

Don't count your chickens before they hatch

As the market recovers from a down cycle, elation quickly sets in. If the upswing lasts long enough, it's easy to believe that investing in the stock

market is a sure thing. But, of course, it never is. As many investors have learned the hard way, becoming overly optimistic about investing during the good times can be as detrimental as worrying too much during the bad times. The right approach during all kinds of markets is to be realistic. Have a plan, stick with it, and strike a comfortable balance between risk and return.

Don't stick your head in the sand

While focusing too much on short-term gains or losses is unwise, so is ignoring your investments. You should check up on your portfolio at least once a year, more frequently if the market is particularly volatile or when there have been significant changes in your life. You may need to rebalance your portfolio to bring it back in line with your investment

goals and your risk tolerance or redesign it so that it better suits your current needs. Do not hesitate to get expert help if you need it when deciding which investment options are right for you.

The information in this article is not intended as tax or legal advice, and it may not be relied on for the purpose of avoiding any federal tax penalties. You are encouraged to seek tax or legal advice from an independent professional advisor. The content is derived from sources believed to be accurate. Neither the information presented nor any opinion expressed constitutes a solicitation for the purchase or sale of any security. This material was written and prepared by Emerald. Copyright 2016 Emerald Connect, LLC.

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Zoom Fatigue, Online Overdose, & Teledentistry!

by Jay Freedman, DDS, FACD, FICD, FPFA
Chair, ADA Council on Membership
Chair, Montgomery Bucks Membership Committee

Even before we moved into the 7th month of this new COVID-19 world, I'm sure all of us have had some type of experience with online interaction! In fact, I'd venture to say that many of us would occasionally FaceTime with family, watch an educational YouTube video, or stream a movie. Now this new reality— where socially distancing, which is so key to our safety— has brought the online, digital experience to a whole new level!

Now, we find we are watching our children go to school on a Chromebook, worshipping remotely, celebrating life events on a screen, or even doing a wine tasting electronically. It's what we have had to do for the good of us all, but for so many of us, it is foreign and isolating! Many individuals have had to pivot to work from home (difficult to do if you are a dentist – right?) and while there was initial enthusiasm from mainstream employers about this new arrangement, *The Wall Street Journal* recently published an op-ed that listed all the negatives, and they weren't all about childcare. Lack of the ability to mentor, to team collaborate, feeding off each other's energy, to observe the development of staff, and even to train a new hire, have all pointed to the difficulties of a remote workforce!

There is no doubt that, while we all expect a vaccine to bring the return to our old up-close-and-personal society, many of the changes created by this world-wide pandemic are here to stay! I don't expect the changes to our professional delivery of care to go away, just as the blood borne pathogen protocols from the AIDS epidemic

are now standard operating systems for us all. I do expect to use my waiting room again in the future, but with our newfound respect for the airborne transmission of disease, barriers may remain in place, choreographing patient visits to minimize contact may continue, and enhanced air filtration and suction will persist. Of course who knows how many restaurants, hotels, malls, airlines, hair salons and other businesses will be able to survive? That translates into possibly more patients unemployed and not only without the ability to pay for care, but also without benefits!

So with potentially fewer patient visits, and the need for dental practices to be as efficient as possible, there is a place for Teledentistry. I personally don't see it as a chargeable procedure, but as a triage tool. This platform allows us to do a rudimentary evaluation on our patients. Which in turn can help us determine if a visit is warranted, and if so, how quickly, whether we should provide medication prior to an appointment, what do we need to plan for, and how much time will we need? The ability to triage remotely creates a more robust and efficient process at the office, with the understanding that PPE is more costly, the time to prepare operatories is longer, and patient visits need to be appropriately staged. Luckily, much of this can be determined from a quick virtual consult! Ultimately the greater efficiency and benefits of enhanced patient interactions may impact us financially in a positive manner. **It has worked well for me and I'm happy to share!**



Virtual Connect Conference
 OCT. 15-17, 2020 • LIVE & ON DEMAND

Registration is Open!

Register at [ADA.org/meeting](https://ada.org/meeting)

We understand you are balancing more priorities than ever, so we made registration for the ADA FDC Virtual Connect Conference simple.

Sign up for the **All-Access Pass**—an unbeatable value including unmatched CE, live evening sessions, events to fuel your mind and body, informal chats with speakers, the Virtual Exhibit Hall, and more. Also take this opportunity to add on Live Workshops, only available with the All-Access Pass and with very limited space.

Member Spotlight



Dr. Jessica Scordamaglia

Position:

President

Dental Specialty:

General Dentist

Do you have any non-dental hobbies?

Outside of dentistry I love spending time with my family - watching our four year old son grow and learn is my favorite non-dental hobby. I also enjoy reading, gardening, listening to music, baking with my son, and taking our dog Darby on walks.

What is your favorite part of being involved in organized dentistry?

My favorite part of being involved in organized dentistry is definitely the sense of camaraderie. Being able to meet with and socialize with other colleagues outside of seeing patients clinically adds another layer of depth and dimension to my professional life. It's great to be able to relate to other dentists on a personal level, to be able to discuss how we handle the changes in the profession, and to work together on various projects.

What is your best tip to balance involvement in organized dentistry with personal life?

My best tip to balance involvement in organized dentistry with personal life is to make sure your family has access to a calendar or dates that you have committed to in advance. As long as there are no surprises I've found nothing but support from my family.

Weirdest COVID-related thing you've seen or experienced?

I recently had a patient come into the office for a check up and discovered generalized white non-wipeable lesions on his soft tissue that weren't there before. When I asked him if anything had changed, it turns out that during the COVID stay-at-home order he had run out of mouthwash and happened to have a surplus of vodka so he had started rinsing with vodka instead (not drinking it, just rinsing with it). We of course had him stop doing that right away and since then luckily the issue has been resolved.

What is something you wish you could go back in time and tell yourself as a new dentist?

I wish I could go back in time to tell myself as a brand new dentist to get in the habit of having good posture, to get into a habit of exercise, and to take care of yourself! Dentistry is hard work both mentally and physically and your health is important in order to give the best care to your patients.

Dr. Ariana Mason

Position:

Recording Secretary

Dental Specialty:

General Dentist



Do you have any non-dental hobbies?

I enjoy outdoor activities such as swimming and biking. I've also been playing piano since I was 4 years old. I still do some songwriting and singing; I was in my dental school's a cappella group. However, spending time with my baby boy takes priority these days!

What is your favorite part of being involved in organized dentistry?

Definitely the connections I've made with other dentists. I've formed good friendships and found inspiring mentors. I enjoy spending time with dentists who are engaged and passionate about our profession.

What is your best tip to balance involvement in organized dentistry with personal life?

Become friends with the dentists you see at meetings and carry that friendship outside of organized dentistry. That way, going to meetings and events will also feel like you're spending time with friends.

Least favorite article of PPE / Best PPE hack?

I have a face shield that enables me to mount my headlamp on the outside of the shield. This way, I can wear my masks and loupes under the shield and still use my loupe light. The N95 layered with the surgical mask is definitely my least favorite PPE article because it gets so warm beneath both masks, and I find I have to speak very loudly for patients to hear me!

What is something you wish you could go back in time and tell yourself as a new dentist?

I would tell myself to not settle for working in a practice that from the beginning never felt like the right fit.

Continuing Education 2020-2021

See Page 14 for registration.

We plan to hold the 11/13 CE at Blue Bell Country Club utilizing the outdoor tent facility to be safe and have the recommended social distancing.

Seminar #2, Friday, November 13, 2020

Level: For Entire Team

Christina M. LaJoie – *Current Concepts of Sleep Disordered Breathing*



ABOUT THIS COURSE:

Sleep disordered breathing is one of the hottest topics in dentistry today, and oral appliances used to treat sleep disordered breathing have evolved significantly over the past 25 years. From early boil and bites, to single position, to titratable appliances; including the Telescopic Sleep Herbst® and the Klearway™, to the D-SAD™ and Medley appliances. The evolution towards adjustability has allowed doctors to start therapy with their patients in a more comfortable position and gradually move to an optimal therapeutic position. Patient comfort is a vital element of appliance therapy as comfort leads to improved patient compliance.

However, achieving proper bite registration is critical to successful sleep appliance therapy. A hands-on bite registration demonstration using the George Gauge™ will be conducted and information on how to select the right appliance to address your patient's unique dental conditions will be presented. The introduction of new technology for home monitoring, such as the Nonin WristOx2® Pulse Oximeter and the Medibyte® Lite, has allowed doctors to evaluate appliance effectiveness quantitatively and share data more effectively with physicians co-managing the case. A discussion of home monitors and their application will conclude the course.

COURSE OBJECTIVES:

- Understand the evolution of oral appliances for sleep disordered breathing
- Learn hands-on techniques for bite registration using the George Gauge™
- Learn how to select the right appliance to address your patient's dental conditions
- Understand how to use home monitoring for effective therapy and co-management of patients

CHRISTINA LAJOIE is the Airway Project Manager for Great Lakes Dental Technologies. With over 25 years of experience, Ms. LaJoie has lectured at hundreds of events including co-lecturing with Dr. Alan Lowe, Dr. John Remmers, and Dr. Wolfgang Schmidt Nowara. She has served as an advisor to the UCSF/Stanford School of Sleep Medicine Mini-Residency Program; demonstrated techniques at workshops with Steve Carstensen and Jonathan Parker at the ADA; and served as an industry liaison for the American Academy of Dental Sleep Medicine, and the American Thoracic Society. Ms. LaJoie is a member of the visiting faculty at Spear Education and The Pankey Institute. She provides hands-on instruction at Spear workshops with Dr. Jeff Rouse. Ms. LaJoie currently is a member of the editorial advisory board for *Dental Sleep Practice* magazine.

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Seminar #3, Friday, January 15, 2021

Level: For Entire Team

Todd C. Snyder, DDS, FAACD – *AM: The Nuts and Bolts of Veneers*
PM: Singularity

**ABOUT THE AM COURSE:**

The numerous dental products and materials can yield incredible results but can be overwhelming and or confusing. This presentation will discuss all of the Nuts and Bolts necessary to fabricate amazing, life-like veneers and when to utilize them. This course will discuss the veneering procedure

from diagnosis and treatment planning to preparation, provisionals, try-in and cementation.

Course Objectives:

- Diagnosis.
- Proper preparation design & no preparation techniques.
- Ceramic materials.
- Provisional techniques.
- Try-in and cementation.
- Legal documentation via photos, models and consent forms.

ABOUT THE PM COURSE:

YOU! Are you happy with the number and type of new patients you receive each month. If you are not satisfied with those patient numbers, do you think YOU need to change something? Are your current marketing efforts working as well as you would like? Understand and start to build the necessary marketing and advertising campaigns. If you are ready to transform your mind and business through the utilization of new technology and proven concepts capable of bringing in more patients specific to what you want, then you are in the right place.

Course Objectives:

- Branding
- Improve Internet Presence & Websites
- Social Media, Blogs, Videos and Podcasts
- Creating Valuable Content
- Elective & Cosmetic Dentistry
- Increased new patient flow

TODD SNYDER received his doctorate in dental surgery at the University of California at Los Angeles School of Dentistry and is an Accredited Fellow of the American Academy of Cosmetic Dentistry. He has trained at the F.A.C.E. institute for complex gnathological (functional) and temporomandibular joint disorders (TMD). Dr. Snyder lectures on numerous aspects of dental materials, techniques, equipment, use of the internet, software and business marketing tools. Dr. Snyder is currently on the faculty at Esthetic Professionals. Dr. Snyder is also a member of Catapult Education, is a consultant for numerous dental manufacturing companies, has authored numerous articles in dental publications worldwide in addition to authoring chapters in two books. With his passion for aesthetic dentistry, Dr. Snyder helped create and co-direct the first (in the nation) two year graduate program in Aesthetic and Cosmetic Restorative Dentistry at the UCLA School of Dentistry.

Seminar #4, Friday, April 9, 2021

Level: For Entire Team

Mark Donaldson, PHARM.D – *Better Medicine, Better Dentistry: The Art & Science of Dental Therapeutics*

**ABOUT THIS COURSE:**

This lecture is designed to illustrate how uniting the medical, dental, and pharmaceutical fields ultimately leads to “Better Medicine, Better Dentistry.” Have you ever had to face the prospect of treating a medically-complex patient? Providing dental care to anxious, fearful and medically-complex patients continues to be a major challenge facing dentists. Despite advances in management techniques and treatment delivery, patients’ preexisting opinions and experiences contribute to dental anxiety, fear and avoidance. This interactive program looks at some of your most critical patients, common disease states and their management with a focus on the dental realm. Case studies will augment the delivery of key points and a problem-based

learning approach is encouraged so that each participant’s questions are addressed. You will learn implementable strategies to successfully treat medically complex patients. after all, our goal is to make sure all dental appointments are not just successful for your patient, but also for you and your staff.

COURSE OBJECTIVES:

- Discuss the principles of pharmacokinetics and pharmacodynamics and their clinical applicability.
- Describe the four main risk factors to consider when treating medically-complex patients.
- List characteristics of the ideal sedative for in-office use
- Describe the different types of antibiotics available and how to match the right drug to the right bug.
- Understand the perfect analgesic recipe to keep (almost) all of your patients out of pain.

MARK DONALDSON Dr. Mark Donaldson received his baccalaureate degree from the University of British Columbia and his Doctorate in Clinical Pharmacy from the University of Washington. He completed a residency at Vancouver General Hospital, and has practiced as a clinical pharmacy specialist, clinical coordinator and director of pharmacy services at many healthcare organizations in both Canada and the United States. He is currently the Associate Principal of Clinical Pharmacy for Vizient’s Advisory Solutions, and lives in Whitefish, Montana. Dr. Donaldson is a Clinical Professor in the Department of Pharmacy at the University of Montana in Missoula, Clinical Associate Professor in the School of Dentistry at the Oregon Health & Sciences University in Portland, Oregon, and affiliate faculty in the School of Dentistry at UBC. He has a special interest in dental pharmacology and has lectured internationally to both dental and medical practitioners. He has spent the last 25 years focusing on dental pharmacology and dental therapeutics, and is a leader in the field.



2021

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Registration Opens
October, 2020

Registration Deals

*Freedom Pass

For ADA dentists practicing outside of Second District area — Purchase two full days of courses & receive a free night at the Valley Forge Casino Resort plus two luncheon tickets: \$635/person

*Complimentary Lectures

All Second District members receive GPVFDC lectures complimentary prior to the February 18, 2021, early registration deadline. (Hands-on courses not included)

www.gpvfdc.org

Wednesday, March 10, 2021

- Dr. Greg Folse PM: "Treatment & Management of Aging and Special Needs Patients"
Ms. Janice Hurley ... AM: "Building Your Image, Your Brand, Your Success"
PM: "Team Confidence Now - With Clarity & Pride"
Dr. Pat Little AM: "Financial Planning Roadmap"
PM: "Investment Strategies"
Dr. Sam Low AM: "Lasers Lecture"/PM: "Hands-On Lasers"
Dr. Tom Paumier AM: "Antibiotic Do's & Don'ts 2021"
Dr. Angela Stout "Child Abuse Recognition & Report" (Evening Course)

Thursday, March 11, 2021

- Dr. Greg Folse AM: "The Difficult Denture Patient"/PM: "Hands-On Dentures"
Ms. Mary Govoni AM: "Ergonomics for the Dental Team"
PM: "Taming the Front vs. the Back in Your Office"
Dr. Jack Griffin AM: "Dentistry Gone Digital"
PM: "Direct Restorative Presentation"
Dr. Elliott Hersh PM: "Opioid Lecture for Licensure"

Friday, March 12, 2021

- Symposium: Dr. Joseph Greenberg, Facilitator -
"One for the Ages: A New Look at Age Specific Treatment, Young and Old."
Dr. John Molinari "Infection Control"
Dr. Craig Ratner "HIPAA/Cyber Security"

*Sponsored by the Second District Dental Association of PA —
Representing Bucks, Chester, Delaware, Lehigh, Montgomery & Northampton Counties.



NOW NATIONWIDE!!

Powered by the ADA, ADAPT makes the process of entering or leaving a dental practice more predictable and successful.

One of the most important career moments for a dentist is when they join a practice, expand, or sell a practice. The current market for facilitating this important transaction is fragmented, inconsistent, confusing and stressful. It is often just about the transaction itself, not the hard work necessary to establish better matches, stronger relationships or managing success afterwards.

Secure or Start Your Legacy with ADA Practice Transitions

ADA Practice Transitions (ADAPT), a service offered by the ADA, makes the process of buying, selling, or joining a dental practice more predictable and successful. However, ADAPT isn't just another listing service. Instead, it connects dentists who share a similar practice approach – which leads to more successful transitions and careers.

ADAPT Matches Like-minded Buyers and Sellers

ADAPT Advisors help practice owners find the right associate or buyer who will carry on their legacy. ADAPT also helps dentists purchase practices or find associateships where they can thrive.

ADA Practice Transitions is opening nationally!

After a successful eight-state pilot, we are excited to announce that we will be expanding nationally. That means that no matter where you want to practice, ADAPT can help you find the perfect fit. Answer three quick questions to become an ADAPT Insider, receive early access to create your profile — AND be entered to win a \$100 Amazon gift card.

How ADAPT Works

ADAPT can help you sell, buy, or join a practice in three steps.

- 1. Create Your Online Profile** - Build and submit your profile to your ADA advisor.
- 2. Work With Your ADA Advisor** - Receive matches for review, knowing you are supported every step of the way.
- 3. Achieve Transition Success** - Match with the dentist or practice that aligns best with your personal and professional goals.

What Dentists Say About ADA Practice Transitions

"ADAPT isn't just matching you with an area. It's matching you with a person, a practice, and a mindset. It was my wildest dream to find this match so early in my career."

– Kristen Sciolino, DMD,
Incoming, Associate-to-Owner path,
Lincoln, Maine

"The ADAPT process was much smoother, much more transparent, much more on top of communication and feedback. They are doing dentistry a big favor by allowing a better mechanism for people to move to a new practice."

– Joe Thibodeau, DMD,
Lincoln, Maine,
Owner, Selling

"Suzanne [ADA Advisor] has had our best interests in mind and it hasn't been difficult to trust her suggestions. I feel like she gets who we are and who would be a good match for us, on levels even deeper than dentistry."

– Dan & Patty Johnson
Wisconsin,
Owners, Selling



OUR MISSION

We aim to support independent dentistry and, over time, improve access to oral care across the U.S. We encourage you to join us in our efforts as we embark on this exciting journey! For more information, email us at ADAPT@ada.org.



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Rescheduled



Save the Date
2021 MOM-n-PA

MOM-n-PA Dental Mission in Philadelphia has been rescheduled for June 4-5, 2021 at the Liacouras Center in Philadelphia

All MOM-n-PA masks, gloves, gowns and hand sanitizer in storage were donated to six Pennsylvania hospitals to help with the treatment of Coronavirus patients!

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P. O. Box 633
Green Lane, PA 18054-0633
Office: 215-234-4203
Fax: 215-234-9936
Email: mbdsdr@comcast.net

Continuing Education Registration Form

All courses are held at **Blue Bell Country Club Clubhouse** in Blue Bell, PA. Includes all breaks, lunch and instructor handouts. Registration is 8:00 AM to 9:00 AM. Courses begin at 9:00 AM and conclude by 3:30 PM.

**Enter off Route 202 opposite the Montgomery Community College entrance. Tell them you are attending the dental meeting at the clubhouse. Clubhouse is straight back and on the left.

Six hours of CE credit will be given for each course.

All courses are acceptable for AGD credit.

- ☐ **#2, Friday, November 13, 2020-**
Current Concepts of Sleep Disordered Breathing
- ☐ **#3, Friday, January 15, 2021 -**
AM: The Nuts & Bolts of Veneers
PM: Singularity
- ☐ **#4, Friday, April 9, 2021**
Better Medicine, Better Dentistry: The Art & Science of Dental Therapeutics

Number of Attending Doctors	Number of Attending Team	Total Attending	Total Dollar Amount
Total Cost			

FEES

ADA Members (*Register for 4 courses before September 10, 2019 for package discount)

Reservations for 4 course package - \$695

Individual courses - \$195

For those already registered for the 11/13 rescheduled Sleep Course, the remaining 3 course package would be \$525. Or you can register for individual courses.

MBDS Members:

Individual courses - \$195

Members' Staff - \$98

New Dentists (during first five years of leaving dental school or residency) - \$500 for all four courses

Non-ADA Members Dentists:

Individual courses - \$450

Non-Member Staff - \$195

Note: No refunds will be made for any reason. Late fee of \$50 will be assessed for registration within 7 days of any course.

Doctors are not permitted to transfer admission to the seminars to any other doctor or team.

Doctor's Name: _____

Team Names & Position: _____

Address: _____

Phone #: _____ E-mail : _____

Doctor's ADA # _____



Return this form with check to:
Montgomery-Bucks Dental Society
P.O. Box 633
Green Lane, PA 18054
215-234-4203
mbdsdr@comcast.net



Approved PACE Program Provider FAGD/MAGD Credit Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement 11/1/2017 to 10/31/2020. PACE renewal application submitted.

Distinguished Speaker Series (Continued from Page 1)

Dr. Alan Atlas maintains a full time private practice dedicated to esthetic and comprehensive restorative dentistry located in Philadelphia, Pennsylvania. Dr. Alan Atlas received his D.M.D degree from the University of Pennsylvania School of Dental Medicine and currently holds a dual appointment as Clinical Professor in the Department of Endodontics and the Department of Preventive/Restorative Sciences. He is Director of the Endodontic-Restorative Microscopy and Technology Clinic at Penn Dental Medicine teaching student's precision restorative dentistry utilizing the dental microscope and digital technologies. Dr. Atlas is an internationally recognized lecturer and researcher whose unique academic and private practice perspective is focused on applying scientific based protocols to general and advanced clinical dentistry. His presentations span worldwide including China, Africa, Australia, Middle East, Japan, Korea and Europe.

Montgomery Bucks Dental Society Meeting Minutes are posted and available on our website:
www.mbds.org
 from the home page
 using the "For Dentists" tab
 on the left and then
 the "Meeting Minutes" tab
 and clicking on the button there.

Handouts & Wi-Fi for CE Courses

Any relevant handouts for the MBDS continuing education series lectures will be posted on the MBDS Continuing Education webpage shortly before each session.

If attending a course, please check the webpage:
<http://www.mbds.org/Education.html>
 and print out the handout pages.

There is also Wi-Fi available on-site so you could also bring a device and view them during the presentation if you desire.

Our mission is to encourage the improvement of the health of the public, foster excellence and ethics in dentistry, to provide a network of informed, proactive dentists, to enhance the image of the profession to the public, to provide education and services to the members, to support the growth and professional success of the members, and to represent the interest of the dental profession and the public which it serves.

Membership Benefits in the Montgomery-Bucks Dental Society include:

General Membership Meetings

- Meet with your colleagues at these evening dinner meetings offering lectures by a variety of speakers.
- Members receive one complimentary dinner annually.
 (Prospective members are able to arrange to attend one evening program free of charge.)

Continuing Education Programs

- Fulfill All CE Credit Requirements
- Grow professionally by attending our superb CE programs featuring nationally known speakers. Members attend at discounted rates. New dentists receive substantial discounts for all courses..
- Accumulate the required CE credits in one year through various programs and meetings offered by MBDS while enjoying the camaraderie of your colleagues who represent a diversified membership.

Greater Philadelphia Valley Forge Dental Conference

- Experience a top-rated dental meeting featuring three days of scientific sessions, as well as, a full range of exhibitors. Enjoy nationally known speakers, auxiliary programs and exciting social activities.
- ★ GPVFDC is FREE to MBDS members!



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Dinner Meeting - October 26, 2020
Dr. Alan Atlas - Focusing on the Details!
Please Note: This event is scheduled for the
Normandy Farms most likely utilizing their
outdoor dining tent to allow social distancing.

REGISTRATION FORM

Distinguished Speaker Series

Monday, October 26, 2020 • Dr. Alan Atlas
Focusing on the Details:

Clinical Guidelines for Successful CAD-CAM Restorations

If you want to mail a check, please return this form with your check to:
MBDS PO Box 633 Green Lane, PA 18054-0633

Doctor Attending Menu Selection: ☐ Fish ☐ Chicken ☐ Vegetarian

Name: _____

Email: _____ Telephone: _____

Other Attendees: ☐ Fish ☐ Chicken ☐ Vegetarian

Name: _____

Name: _____

"Comp" meals may be used for this event but only for pre-registered meals.

Email: mbdsdr@comcast.net to verify that you are eligible.

\$49.00 per person Total Attending () x \$49.00 - \$ _____

\$70.00 if **received** after 10/19/2020 or on-site.